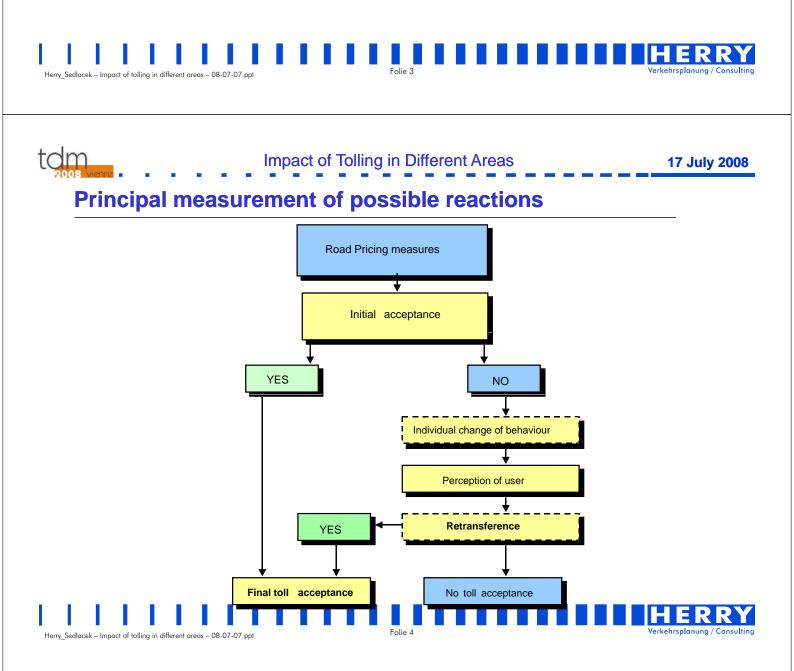


- 3. Implementation of a vignette system in Bulgaria
- 4. Possible HGV-Tolling-System for all roads in Austria
- 5. Price elasticity of vignette prices in Austria



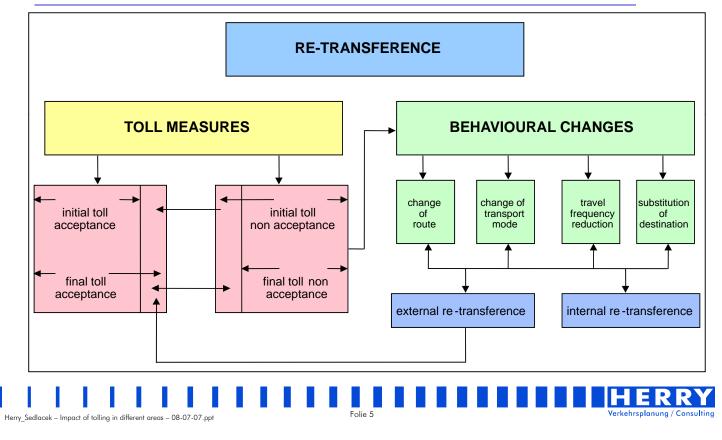
#### Introduction

- Existing different tolling principles (time, distance, etc.)
- Existing different "areas" covered (motorways, cities, all roads, etc.)
- Existing different vehicle types covered (Distinction between cars and HGV or based on gross vehicle weight or number of axles, etc.)
- Different political aims (money, environment, inhabitants, etc.)
- Different legal backgrounds (EU-Euro-vignette directive for HGV on motorways, national laws, regional regulations)





### **Principal measurement of possible reactions**





## Principal measurement of possible reactions

Re-transference: Up to 50% (person cars)! → Political Relevance! (political conflict potential: "long time acceptance but with anger")

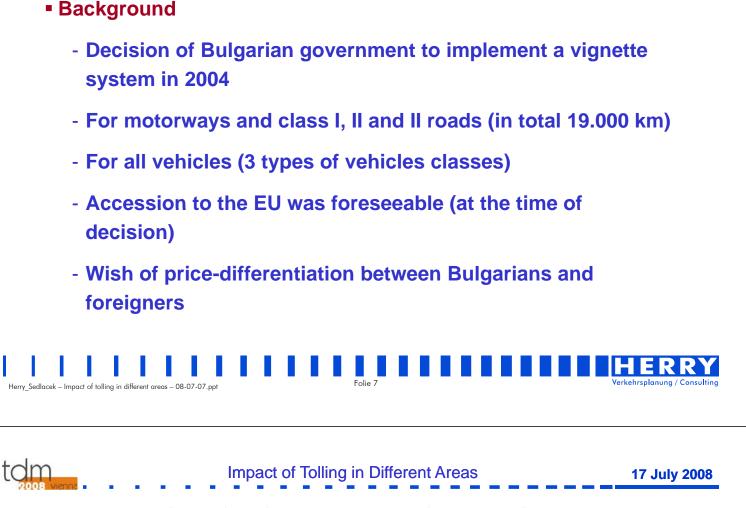
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#### Implementation of a vignette system in Bulgaria



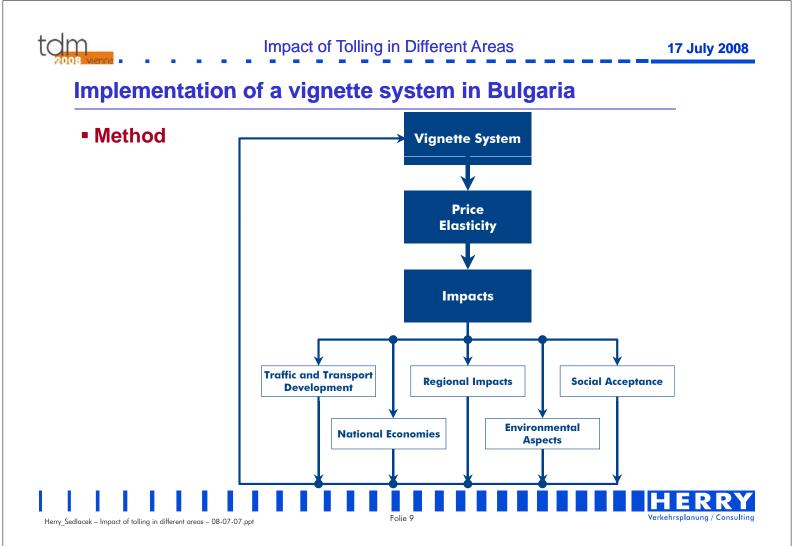
### Implementation of a vignette system in Bulgaria

#### Method

- To estimate possible price levels for and impacts (traffic, revenues, environment etc.) of a vignette system in Bulgaria the conduction of user acceptance survey was essential
- Survey gives information about political acceptance to the politicians 

   one relevant part for the decision on the price levels
- Results of the acceptance survey lead to price elasticities specific for the Bulgarian situation
- Price elasticities are the basis for estimation of impacts





# Impact of Tolling in Different Areas

17 July 2008

#### Implementation of a vignette system in Bulgaria

Survey scheme 588 valid interviews with results -Would you buy a yearly 6% say no ("Conflict potential") (Question 6c) example for What will you do? **Category 1** Nevertheless buy 17% Do not use Shorter Others (Question 10) (nevertheless 1) VRN 19% validity 31% 34% (passenger ¥ Will you then do not use VRN the whole year? vehicles up to Yes, No, rather no rather yes 87% (nevertheless 2) 13% (Question 10a) 8+1 seats), shorter 100% yearly What time vignette do you-(nevertheless 3) yearly vignette prefer? (Question 9) 0% price: 20 BGL Projection Nevertheless buy 0% Others 100% (Question 11) (nevertheless 4) 5% of all do not buy a yearly vignette (no final = no - nevertheless1 - nevertheless2 - nevertheless3 - nevertheless4 )

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### Implementation of a vignette system in Bulgaria

Results

tdm

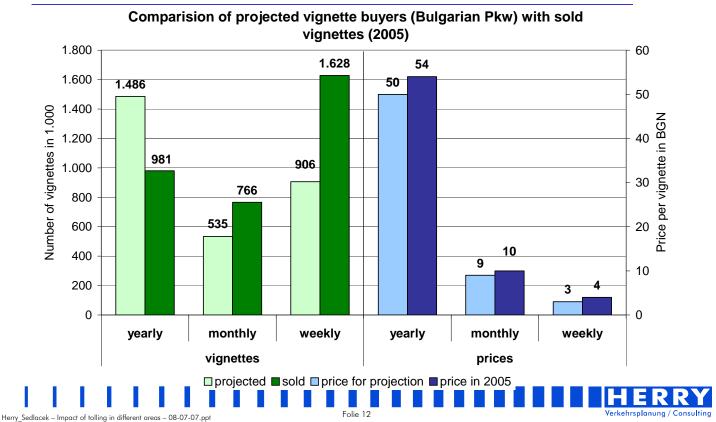
- The initial non-acceptances (short-term) of the Bulgarians for a yearly vignette increases strongly with the vignette price
- The final acceptances for a yearly vignette are essential higher for all vehicle categories and price classes
- Both facts are an indication of a rather high conflict potential (low initial acceptance, but rather higher end acceptance ("I do not want it, but I have to accept it").
- Foreign vehicles and busses are more or less captives with a high (enforced) acceptance.
- The most important expectation of the vignette user is the improvement of the roads, this condition is very important for the reduction of the conflict potential
- The reduction of the traffic (and according to this the CO2 reduction) is estimated with about 10%.



#### Impact of Tolling in Different Areas

17 July 2008

### Implementation of a vignette system in Bulgaria



#### Background

- Study of the Impacts of a HGV-Tolling-System for all roads in Austria
- Commissioned by the Ministry of Transport, Innovation and Technology, 2008
- Team: HERRY Consult GmbH (Project Leader) and Institut für Volkswirtschaftslehre / Wegener Zentrum, Universität Graz
- Herry (Project Leader) / Sedlacek / Steininger / Tobin



Impact of Tolling in Different Areas17 July 2008

Possible HGV-Tolling-System for all roads in Austria

- Principal impacts
  - Impacts on transport
  - Economic impacts
  - Environmental impacts
  - Social impacts (depending on the use of the additional revenues)





- Possible impacts on transport
  - Route change (within Austria and to non Austrian areas)
  - Changes of transport mode
  - Optimization of loading (increase of load factors)
  - Reduction of empty trips
  - Optimization of routes and tours
  - Substitution of destinations





Possible HGV-Tolling-System for all roads in Austria

- Example for impacts on transport: Distance related toll for vehicles more than 3.5 t gvw in Austria (2004)
  - Route change to non Austrian areas: 2% of transport volume (vehicles)
  - Route change within Austria: 2% of transport volume
  - In total about 2% of motorway transport performance
  - All other effects have been negligible
- BUT: Example Hungary (M1)





- Projected impacts on transport
  - Higher reduction of vehicle performance (v-km) than of transport performance (t-km)
  - Most important reaction is an increase of efficiency within in the handling of transport
    - Increase of load factors
    - Reduction of empty trips
  - Other possible reactions are not so important



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Possible HGV-Tolling-System for all roads in Austria

- Investigated macro economic impacts
  - BIP
  - Labour market
  - Private consummations
  - External costs of Transport
- Correlation between toll prices and degree of impacts
  - BIP: over proportional decrease
  - Unemployment: under proportional increase
  - Private consummations: over proportional decrease
  - External costs of Transport: high over proportional decrease

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#### Projected macro economic impacts

- The allocation of macro economic impacts (added value, production- and price level, labour market, import and export) are different within the different economic sectors
- The population is directly effected by the toll, if the transport sector as well as the shippers include the toll in their prices to the customers
- The level this toll transfer to the customers depend on the degree of monopolisation of the economic sector
- Sectors with a developed market power will transfer higher parts of the toll to the customers then other sectors
- Relative strengthening for the Austrian economic



Impact of Tolling in Different Areas

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Possible HGV-Tolling-System for all roads in Austria

- Investigated micro economic impacts
  - Cost for production (direct and indirect)
  - Additional Revenues due to the toll
  - Change in Rail-IBE revenues (due to change of transport mode)

#### Evaluation of impacts is

- Very different

tdm

- Most of the time "ex ante", rather seldom "ex post"
- Most of the time theoretical, rather seldom with empirical background



### Price elasticity of vignette prices in Austria



- A time related vignette system was introduced in 1997 for motorways in Austria
- A discussion about the increase of the price level was started in 2000
- A study based on a user survey was conducted to elaborate respective price elasticities (Herry Consult, GfK)
- Different possible price levels have been checked by general and in depth interviews with a multi-step approach
- Model calculations based interview results differentiated for different user groups (nationalities, vehicle types)
- Differentiation between short and long term effects



Impact of Tolling in Different Areas

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### Price elasticity of vignette prices in Austria

#### Method

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- Multi-step approach (direct and indirect questions concerning the behaviour due to increase of prices):
  - Direct question to price increase
  - First call-back (what will you do instead?)
  - Second call-back (will you really renounce driving on motorways)
  - Projection question (what will the others do?)
  - Discussion of the last trip (check possibility to not use motorways)





### Price elasticity of vignette prices in Austria

