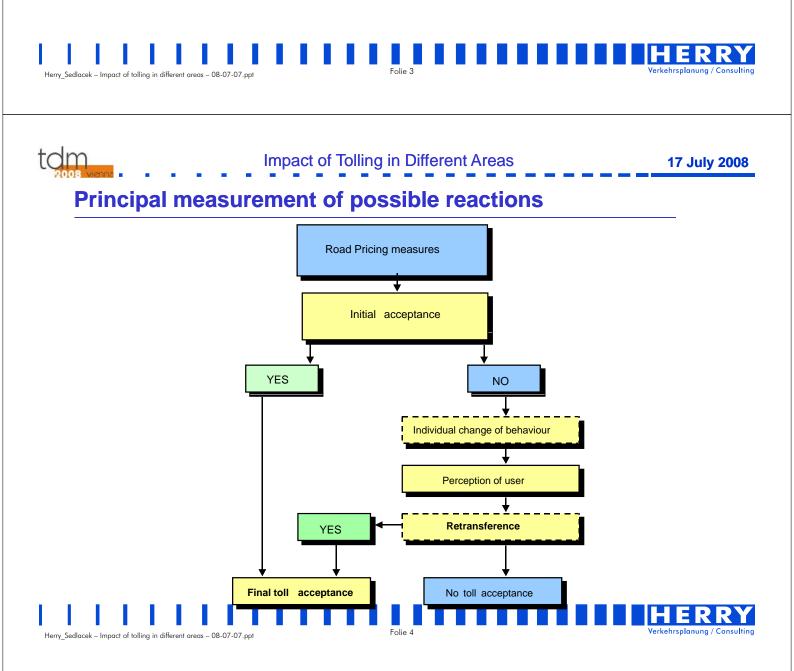


- 3. Implementation of a vignette system in Bulgaria
- 4. Possible HGV-Tolling-System for all roads in Austria
- 5. Price elasticity of vignette prices in Austria



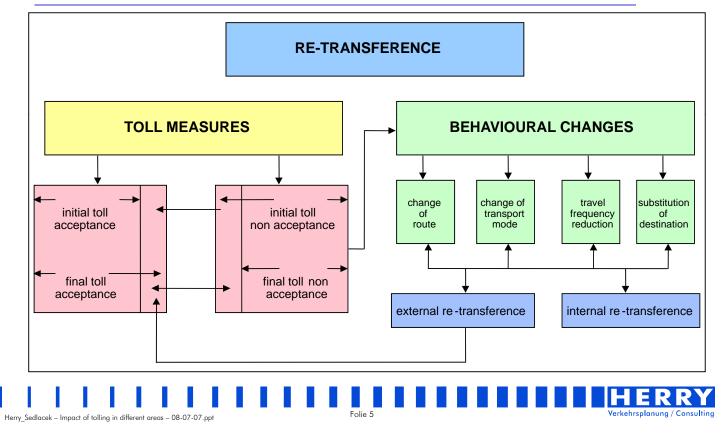
Introduction

- Existing different tolling principles (time, distance, etc.)
- Existing different "areas" covered (motorways, cities, all roads, etc.)
- Existing different vehicle types covered (Distinction between cars and HGV or based on gross vehicle weight or number of axles, etc.)
- Different political aims (money, environment, inhabitants, etc.)
- Different legal backgrounds (EU-Euro-vignette directive for HGV on motorways, national laws, regional regulations)





Principal measurement of possible reactions





Principal measurement of possible reactions

Re-transference: Up to 50% (person cars)! → Political Relevance! (political conflict potential: "long time acceptance but with anger")

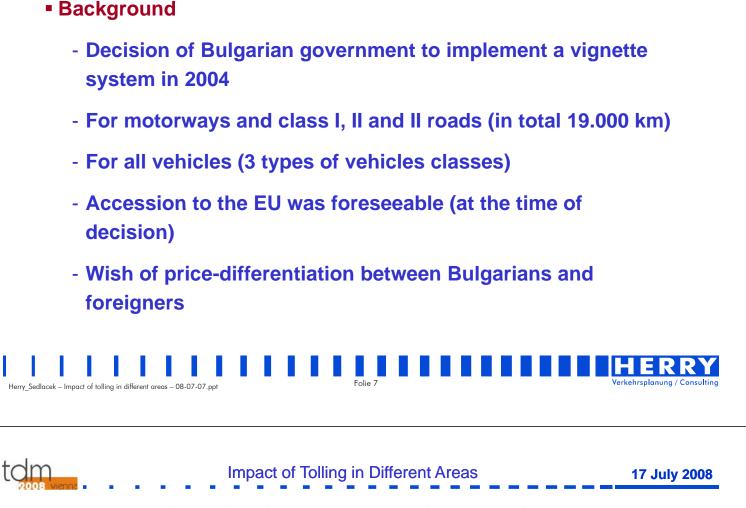
Folie 6







Implementation of a vignette system in Bulgaria



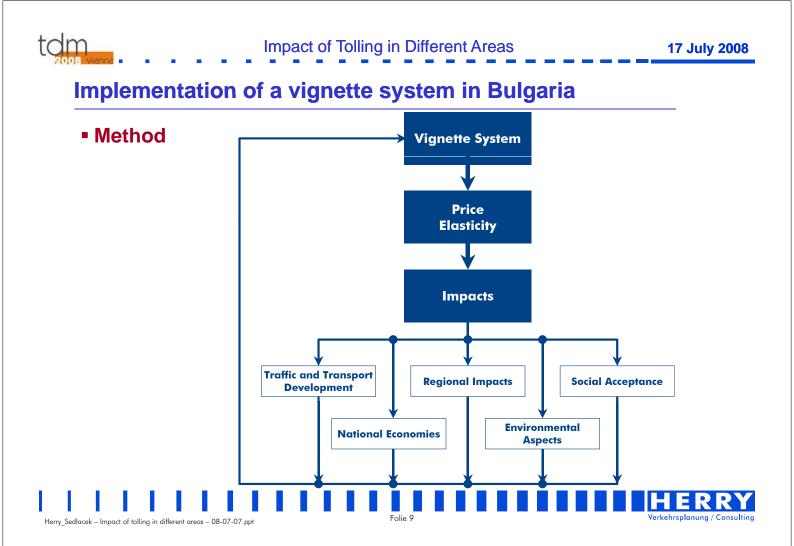
Implementation of a vignette system in Bulgaria

Method

- To estimate possible price levels for and impacts (traffic, revenues, environment etc.) of a vignette system in Bulgaria the conduction of user acceptance survey was essential
- Survey gives information about political acceptance to the politicians

 one relevant part for the decision on the price levels
- Results of the acceptance survey lead to price elasticities specific for the Bulgarian situation
- Price elasticities are the basis for estimation of impacts





Impact of Tolling in Different Areas

17 July 2008

Implementation of a vignette system in Bulgaria

Survey scheme 588 valid interviews with results -Would you buy a yearly 6% say no ("Conflict potential") (Question 6c) example for What will you do? **Category 1** Nevertheless buy 17% Do not use Shorter Others (Question 10) (nevertheless 1) VRN 19% validity 31% 34% (passenger ¥ Will you then do not use VRN the whole year? vehicles up to Yes, No, rather no rather yes 87% (nevertheless 2) 13% (Question 10a) 8+1 seats), shorter 100% yearly What time vignette do you-(nevertheless 3) yearly vignette prefer? (Question 9) 0% price: 20 BGL Projection Nevertheless buy 0% Others 100% (Question 11) (nevertheless 4) 5% of all do not buy a yearly vignette (no final = no - nevertheless1 - nevertheless2 - nevertheless3 - nevertheless4)

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Implementation of a vignette system in Bulgaria

Results

tdm

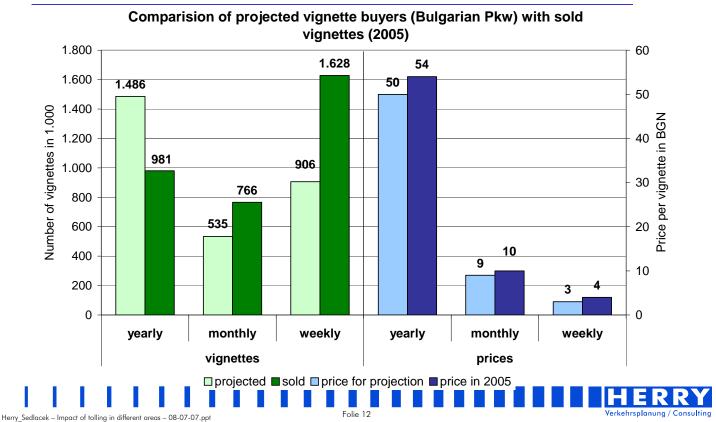
- The initial non-acceptances (short-term) of the Bulgarians for a yearly vignette increases strongly with the vignette price
- The final acceptances for a yearly vignette are essential higher for all vehicle categories and price classes
- Both facts are an indication of a rather high conflict potential (low initial acceptance, but rather higher end acceptance ("I do not want it, but I have to accept it").
- Foreign vehicles and busses are more or less captives with a high (enforced) acceptance.
- The most important expectation of the vignette user is the improvement of the roads, this condition is very important for the reduction of the conflict potential
- The reduction of the traffic (and according to this the CO2 reduction) is estimated with about 10%.



Impact of Tolling in Different Areas

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Implementation of a vignette system in Bulgaria



Background

- Study of the Impacts of a HGV-Tolling-System for all roads in Austria
- Commissioned by the Ministry of Transport, Innovation and Technology, 2008
- Team: HERRY Consult GmbH (Project Leader) and Institut für Volkswirtschaftslehre / Wegener Zentrum, Universität Graz
- Herry (Project Leader) / Sedlacek / Steininger / Tobin



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Possible HGV-Tolling-System for all roads in Austria

- Principal impacts
 - Impacts on transport
 - Economic impacts
 - Environmental impacts
 - Social impacts (depending on the use of the additional revenues)





- Possible impacts on transport
 - Route change (within Austria and to non Austrian areas)
 - Changes of transport mode
 - Optimization of loading (increase of load factors)
 - Reduction of empty trips
 - Optimization of routes and tours
 - Substitution of destinations





Possible HGV-Tolling-System for all roads in Austria

- Example for impacts on transport: Distance related toll for vehicles more than 3.5 t gvw in Austria (2004)
 - Route change to non Austrian areas: 2% of transport volume (vehicles)
 - Route change within Austria: 2% of transport volume
 - In total about 2% of motorway transport performance
 - All other effects have been negligible
- BUT: Example Hungary (M1)





- Projected impacts on transport
 - Higher reduction of vehicle performance (v-km) than of transport performance (t-km)
 - Most important reaction is an increase of efficiency within in the handling of transport
 - Increase of load factors
 - Reduction of empty trips
 - Other possible reactions are not so important



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Possible HGV-Tolling-System for all roads in Austria

- Investigated macro economic impacts
 - BIP
 - Labour market
 - Private consummations
 - External costs of Transport
- Correlation between toll prices and degree of impacts
 - BIP: over proportional decrease
 - Unemployment: under proportional increase
 - Private consummations: over proportional decrease
 - External costs of Transport: high over proportional decrease

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Projected macro economic impacts

- The allocation of macro economic impacts (added value, production- and price level, labour market, import and export) are different within the different economic sectors
- The population is directly effected by the toll, if the transport sector as well as the shippers include the toll in their prices to the customers
- The level this toll transfer to the customers depend on the degree of monopolisation of the economic sector
- Sectors with a developed market power will transfer higher parts of the toll to the customers then other sectors
- Relative strengthening for the Austrian economic



Impact of Tolling in Different Areas

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Possible HGV-Tolling-System for all roads in Austria

- Investigated micro economic impacts
 - Cost for production (direct and indirect)
 - Additional Revenues due to the toll
 - Change in Rail-IBE revenues (due to change of transport mode)

Evaluation of impacts is

- Very different

tdm

- Most of the time "ex ante", rather seldom "ex post"
- Most of the time theoretical, rather seldom with empirical background



Price elasticity of vignette prices in Austria



- A time related vignette system was introduced in 1997 for motorways in Austria
- A discussion about the increase of the price level was started in 2000
- A study based on a user survey was conducted to elaborate respective price elasticities (Herry Consult, GfK)
- Different possible price levels have been checked by general and in depth interviews with a multi-step approach
- Model calculations based interview results differentiated for different user groups (nationalities, vehicle types)
- Differentiation between short and long term effects



Impact of Tolling in Different Areas

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Price elasticity of vignette prices in Austria

Method

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- Multi-step approach (direct and indirect questions concerning the behaviour due to increase of prices):
 - Direct question to price increase
 - First call-back (what will you do instead?)
 - Second call-back (will you really renounce driving on motorways)
 - Projection question (what will the others do?)
 - Discussion of the last trip (check possibility to not use motorways)





Price elasticity of vignette prices in Austria

