

# Exploring Fuel Cell Car Market Uptake in Europe

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## ABSTRACT

This paper illustrates an application of the system dynamics Powertrain Technology Transition Market Agent Model (PTTMAM) [1-2] to explore the potential market penetration of fuel cell electric cars in Europe. The model represents the behaviour and interactions of four main agents: users, manufacturers, infrastructure providers and authorities. It incorporates the results of a new discrete choice model based on a stated preference survey conducted in 2017 in France, Germany, Italy, Poland, Spain and the United Kingdom [3]. Furthermore, the plans of Member States for the future deployment of hydrogen infrastructure, as recently communicated [4], are considered. Sensitivity analysis on the cost of the key component of this powertrain (i.e. fuel cell system) was performed. The results show that the fuel cell technology is expected to have a rather limited impact on the European car market over the next decades. The purchase price remains the major barrier to successful market uptake of fuel cell electric cars. Without strong public purchase subsidies, the sales market share of this powertrain remains low. A main limitation of the model remains the absence of feedback loops connecting energy demand from cars to energy prices. Further research includes the soft-linkage of the model with an energy cost optimisation model to better understand the potential demand for hydrogen in road passenger transport. Finally, the possibility of linking this model with simulation tools that consider other major car markets is discussed.

## REFERENCES

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